

# Step By Step: The Home Buying Process

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1. Hire your Corcoran Perry & Co. Realtor to manage the entire process
2. Meet with a trusted lender. Determine down payment, monthly payments, and costs needed to close the loan
3. Secure loan 'pre-approval'
4. Work with your Corcoran agent to refine your wish list, preferred neighborhoods and housing styles
5. Receive up-to-the-minute listings from your Corcoran agent
6. Establish a game plan for viewing homes
7. Tour open houses, drive neighborhoods
8. View homes with your Corcoran agent. Continue to refine your dream home
9. Make an offer! Your Corcoran agent will handle every detail to make your offer shine
10. Negotiate the offer, come to terms with sellers, and seal the deal
11. Deliver earnest money
12. Work with your Corcoran agent to set up inspections
13. Negotiate repairs of items important to you
14. Move through the loan process
15. Secure final appraisal
16. Determine final amount needed to close
17. Participate in final walk-through
18. Sign closing papers
19. Move into your new home!

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