

Our Executive Team



Terrie O'Connor, Founder and Broker-Owner of Terrie O'Connor Realtors, is licensed in New York and New Jersey where she has helped thousands of businesses and families make their real estate dreams come true. She began her successful real estate career in 1981, working in both sales and management. Terrie worked extensively with corporate transferees as well as marketing residential properties and new construction. Since founding Terrie

O'Connor Realtors in 1991, she has been joined by an impressive broker management team, an experienced staff, and an ever-growing roster of talented and enthusiastic real estate professionals.

As both the daughter and then wife of U.S. Naval officers, Terrie has lived in such places as Malta, Hawaii, Panama, and England as well as a dozen places in the United States from the East Coast to the West. She is a long-time resident of Bergen County, along with her husband Tom, where they raised their four children.

Terrie is a past Chairman of the Board of the Builders Association of northern New Jersey and was the first woman President in 1994 and 1995. Her many volunteer activities and professional memberships demonstrate her deep commitment to her profession, her colleagues, her community, and her family.



Matthew O'Connor, Chief Operating Officer, brings a diverse set of skills to the company. With a degree in Electrical Engineering and years of experience as a computer programmer then project manager for a custom software company, he understands the inner-workings of many different companies and industries.

Matthew joined Terrie O'Connor Realtors full-time in 2004; however, he has been connected to the company since its inception in 1991, serving as computer/network administrator throughout high school and college. Since joining the company, Matthew has grown into his role as Chief Operating Officer and other roles, using his engineering expertise to help build systems and make decisions invaluable to the company's success.

Real Estate Affiliations

Leading Real Estate Companies of the World®
Luxury Real Estate Brokers
Luxury Portfolio International
Who's Who in Luxury Real Estate
Worldwide Employee Relocation Council® (ERC)
CoStar™ Realty Information
New York Metro Group
New Jersey Multiple Listing Service (MLS)
Garden State MLS
Hudson County MLS
Greater Hudson Valley MLS
National Association of Realtors (NAR)
New Jersey Association of Realtors (NJAR)
Real Estate Board of New York (REBNY)
RealSource Association of Realtors®
Passaic County Board of Realtors

Business Organizations

Builders and Remodelers Association of Northern New Jersey
Commerce & Industry Association of New Jersey (CIANJ)
Chambers of Commerce: Allendale, Mahwah, Meadowlands, Midland Park, Montvale, Ramsey
Women Presidents' Organization
Women Business Enterprise National Council (WBENC)

Philanthropic Work

Center for Food Action	Oasis, A Haven for Women & Children
Community Blood Services	Order of St. John
Community Meals	Ridgewood Historical Society
Hospice at Villa Marie Claire	Allendale/Saddle River Rotary Club
Staten Island Relief	Allendale Women's Club
Toys for Tots	Women's Club of Upper Saddle River
Valley Hospital Auxiliary	Upper Saddle River Educational Foundation
West Bergen Mental Health	Ramsey Public Education Foundation
200 Club of Bergen County	Saddle River Lions Club

2015 Humanitarian of the Year:

Mahwah Regional Chamber of Commerce

Our Promise:

"For every single customer, we will work as hard as we can to help them achieve their dreams."

Terrie O'Connor, Broker-Owner

TERRIE O'CONNOR
REALTORS

Headquarters
201-786-9055

300G Lake Street – Ramsey – NJ 07446
Fax: 201-661-8958

Allendale	75 W. Allendale Avenue
Ramsey	300G Lake Street
Ridgewood	76 W. Ridgewood Avenue
Upper Saddle River	366 E. Saddle River Road

Kinnelon	1483 N.J. Route 23 South
Ramsey	45 E. Main Street
Saddle River	75 E. Allendale Road
Wyckoff	395 Franklin Avenue

www.TOCR.com

TERRIE O'CONNOR
REALTORS

More Than Real Estate Brokers,
Friends You Can Trust.

RESIDENTIAL

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SALES

RENTALS

RELOCATION SERVICES

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TERRIE O'CONNOR

REALTORS

Established in 1991, Terrie O'Connor Realtors is a leading, full-service real estate company, specializing in residential and commercial properties. Based in Ramsey, New Jersey, we are an innovative, people-oriented organization, serving clients in northern New Jersey and southern New York.



As an affiliate of the prestigious Leading Real Estate Companies of the World® network and Luxury Portfolio International, we are not just your neighbors we service the world. The largest global network with over 3,500 offices in over 50 countries, we are able to market and provide information on properties around the corner and around the globe.

www.TOCR.com



Mission and Vision

Our mission is to develop long-term relationships with our customers. To do this, we maintain a large staff of real estate professionals, as well as a pre-licensing school, to help ensure top-quality service. Our team approach and customized marketing systems help ensure that clients' needs are always top priority for everyone in the company.

We envision becoming the leading real estate company from Manhattan to Northern New Jersey, always exceeding our customers' expectations by providing accurate and up-to-date information, skilled analysis, and sound real estate advice.

Award-Winning Sales Team

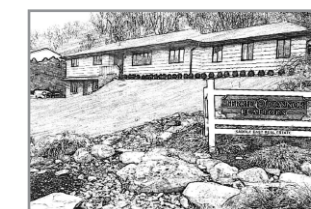
In less than 25 years, Terrie O'Connor Realtors built a diverse, award-winning sales team and earned a reputation as the "local experts." The quality of our customer services—based on strong values, integrity, and honesty—allow the committed sales specialists at Terrie O'Connor Realtors to work for our clients, not only as talented professionals, but also as friends.

To help our non-English-speaking customers feel more comfortable and bridge communication gaps, we have agents who speak Arabic, Armenian, Cantonese, Chinese, Croatian, Farsi, French, German, Greek, Gujarati, Hebrew, Hindi, Hungarian, Italian, Korean, Mandarin, Polish, Portuguese, Russian, Serbian, Shanghainese, and Spanish.

Our Real Estate Services

We offer a full complement of real estate services:

- Residential Sales and Marketing
- Home Finding Services
- Commercial Real Estate Services
- New Homes Sales and Marketing
- Condo & Townhouse Sales and Marketing
- Land Acquisition and Sales
- Corporate Relocation Services
- Property Management
- Residential Rental Assistance



Modern Technology. Flexibility. Exceptional Growth.

We incorporate leading-edge techniques and technology in order to market, list and sell new and resale luxury homes, condos and townhouses, single-family homes, residential communities, rental properties, undeveloped land and commercial and investment opportunities. We are passionate about the ability of the Internet to market our clients' properties to the world.

Our independently owned and operated company remains flexible and focused on industry trends, ranking among REAL Trends Top 500 Companies nationally. As members of Unique Homes ELITE 2015, we have been recognized for marketing and selling exceptional properties, and we are accredited by the Better Business Bureau. These achievements, coupled with enormous business growth and development, continue to propel our success.

Our Real Estate School

Located in Ramsey, New Jersey, the NJ Real Estate Commission approved and licensed the Terrie O'Connor Realtors Real Estate School (TOCRres.com) in 2012. Our first real estate pre-licensing class for salespersons was held on July 16, 2012. Supported by state-of-the-art materials, technology, and curriculum, the school enables students to earn their New Jersey Real Estate Salesperson License or their New Jersey Real Estate Broker License. The school is proudly affiliated with the Ramapo College Center for Innovation and Professional Learning.

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