

STANDARD FORM CONDOMINIUM
PURCHASE AND SALE AGREEMENT

This \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_

1. PARTIES
AND MAILING
ADDRESSES

hereinafter called the SELLER, agrees to SELL and

(fill in)

hereinafter called the BUYER or PURCHASER, agrees to BUY, upon the terms hereinafter set forth, the following described premises:

2. DESCRIPTION
(fill in and include
title reference)

Unit No. \_\_\_\_\_ (the "Unit") of \_\_\_\_\_ Condominium,
(the "Condominium") created pursuant to Chapter 183A of the Massachusetts General Laws (the "Act") by
Master Deed dated \_\_\_\_\_, and recorded with \_\_\_\_\_ Registry of Deeds
at Book \_\_\_\_\_, Page \_\_\_\_\_ (the "Master Deed"), together with (a) an undivided \_\_\_\_\_ percentage interest in
both the common areas and facilities of the Condominium and the organization of unit owners through which
the Condominium is managed and regulated, (b) the exclusive right to use the parking space and storage
area, if any, assigned to the Unit, and (c) such other rights and easements appurtenant to the Unit as may
be set forth in any document governing the operation of the Condominium, including without limitation the
Master Deed, the By-Laws of the organization of unit owners, and any administrative rules and regulations
adopted pursuant thereto (all of which are hereinafter referred to as the "Condominium Documents"). The
above described premises are those conveyed to the SELLER by deed dated \_\_\_\_\_ and
recorded with \_\_\_\_\_ Registry of Deeds Book \_\_\_\_\_, Page \_\_\_\_\_.

3. FIXTURES
(special provisions,
if any, re: fixtures,
appliances, etc.)

Included in the sale as a part of the Unit are the fixtures belonging to the SELLER and used in connection
therewith, and \_\_\_\_\_ but excluding \_\_\_\_\_.
The extent to which any of such fixtures belong to the SELLER may be governed in part by provisions
contained in the Condominium Documents.

4. TITLE DEED
(fill in)

\*Include here by specific
reference any restric-
tions, easements, rights
and obligations not in-
cluded in (e), leases,
municipal and other liens,
other encumbrances, and
make provisions to pro-
tect SELLER against
BUYER's breach of
SELLER's covenants in
leases, where necessary.

Said premises are to be conveyed by a good and sufficient quitclaim deed running to the BUYER, or to the
nominee designated by the BUYER by written notice to the SELLER at least seven \_\_\_\_\_ days
before the deed is to be delivered as herein provided, and said deed shall convey a good and clear record
and marketable title thereto, free from encumbrances, except
(a) Provisions of existing building and zoning laws;
(b) Such taxes for the then current year as are not due and payable on the date of the delivery of
such deed;
(c) Any liens for municipal betterments assessed after the date of this agreement;
(d) The provisions of the Act and the Condominium Documents including without limitation all
obligations of the unit owners to pay a proportionate share of the common expenses of the
Condominium;
(e) All restrictions, easements and encumbrances referred to in the Condominium Documents;
(f) Easements, restrictions and reservations of record, if any, so long as the same do not prohibit or
materially interfere with the current use of said premises;

\*(g)

5. PLANS

If said deed refers to a plan necessary to be recorded therewith the SELLER shall deliver such plan with
the deed in form adequate for recording or registration.

6. REGISTERED
TITLE

In addition to the foregoing, if the title to said premises is registered, said deed shall be in form sufficient
to entitle the BUYER to a Certificate of Title of said premises, and the SELLER shall deliver with said
deed all instruments, if any, necessary to enable the BUYER to obtain such Certificate of Title.

7. PURCHASE PRICE
(fill in); space is
allowed to write
out the amounts
if desired

The agreed purchase price for said premises is \_\_\_\_\_ dollars, of which
\$ \_\_\_\_\_ have been paid as a deposit this day and
\$ \_\_\_\_\_
\$ \_\_\_\_\_ are to be paid at the time of delivery of the deed in cash, or by certified,
cashier's, treasurer's or bank check(s).

\$ \_\_\_\_\_
\$ \_\_\_\_\_ TOTAL



8. TIME FOR PERFORMANCE; DELIVERY OF DEED (*fill in*) Such deed is to be delivered at \_\_\_\_\_ o'clock \_\_\_\_\_ M. on the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, at the \_\_\_\_\_ Registry of Deeds, unless otherwise agreed upon in writing. It is agreed that time is of the essence of this agreement.
9. POSSESSION and CONDITION OF PREMISES. (*attach a list of exceptions, if any*) Full possession of said premises free of all tenants and occupants, except as herein provided, is to be delivered at the time of the delivery of the deed, said premises to be then (a) in the same condition as they now are, reasonable use and wear thereof excepted, and (b) not in violation of said building and zoning laws, and (c) in compliance with the provisions of any instrument referred to in clause 4 hereof. The BUYER shall be entitled to personally enter the Unit prior to the delivery of the deed in order to determine whether the condition thereof complies with the terms of this clause.
10. EXTENSION TO PERFECT TITLE OR MAKE PREMISES CONFORM (*Change period of time if desired*). If the SELLER shall be unable to give title or to make conveyance, or to deliver possession of the premises, all as herein stipulated, or if at the time of the delivery of the deed the premises do not conform with the provisions hereof, then any payments made under this agreement shall be forthwith refunded and all other obligations of the parties hereto shall cease and this agreement shall be void without recourse to the parties hereto, unless the SELLER elects to use reasonable efforts to remove any defects in title, or to deliver possession as provided herein, or to make the said premises conform to the provisions hereof, as the case may be, in which event the SELLER shall give written notice thereof to the BUYER at or before the time for performance hereunder, and thereupon the time for performance hereof shall be extended for a period of thirty \_\_\_\_\_ days.
11. FAILURE TO PERFECT TITLE OR MAKE PREMISES CONFORM, etc. If at the expiration of the extended time the SELLER shall have failed so to remove any defects in title, deliver possession, or make premises conform, as the case may be, all as herein agreed, or if at any time during the period of this agreement or any extension thereof, the organization of unit owners shall fail to agree, within the time period set forth in the Act, if applicable, to proceed with such repair or restoration as may be necessary for such purposes, or shall expressly agree not to so proceed, or the holder of a mortgage on the Unit shall refuse to permit any insurance proceeds to be used for such purpose, then any payments made under this agreement shall be forthwith refunded and all other obligations of the parties hereto shall cease and this agreement shall be void without recourse to the parties hereto.
12. BUYER'S ELECTION TO ACCEPT TITLE The BUYER shall have the election, at either the original or any extended time for performance, to accept such title as the SELLER can deliver to the said premises in their then condition and to pay therefor the purchase price without deduction, in which case the SELLER shall convey such title, except that in the event of such conveyance in accord with the provisions of this clause, if the said premises shall have been damaged by fire or casualty insured against by the organization of unit owners or by the SELLER, then the SELLER shall, on delivery of the deed, unless said premises have previously been restored to their former condition, pay over or assign to the BUYER all amounts recovered or recoverable by the SELLER on account of such insurance, and give the BUYER a credit against the purchase price equal to any amounts otherwise so recoverable which are retained by the holder of the mortgage on the Unit, less any amounts reasonably expended by the SELLER for any partial restoration.
13. ACCEPTANCE OF DEED The acceptance of a deed by the BUYER or his nominee as the case may be, shall be deemed to be a full performance and discharge of every agreement and obligation herein contained or expressed, except such as are, by the terms hereof, to be performed after the delivery of said deed.
14. USE OF PURCHASE MONEY TO CLEAR TITLE To enable the SELLER to make conveyance as herein provided, the SELLER may, at the time of delivery of the deed, use the purchase money or any portion thereof to clear the title of any or all encumbrances or interests, provided that all instruments so procured are recorded simultaneously with the delivery of said deed.
15. INSURANCE  
• *Insert amount* The SELLER represents that at the time of execution of this agreement, the organization of unit owners maintains insurance with respect to the Condominium as follows:
- | <u>Type of Insurance</u> | <u>Amount of Coverage</u> |
|--------------------------|---------------------------|
| (a) Fire                 | \$ _____                  |
| (b) Extended coverage    |                           |
| (c)                      |                           |
- Until the delivery of the deed, the SELLER shall maintain any supplemental insurance now in effect covering the Unit itself and any fixtures therein.

16. EVIDENCE OF INSURANCE At the time of the delivery of the deed, the SELLER shall deliver to the BUYER a certificate of the Condominium insurance referred to in clause 15 as then in effect. The procuring of any supplemental insurance shall be at the option and sole expense of the BUYER.
17. ADJUSTMENTS Collected rents, mortgage interest, taxes for the then current fiscal year and common expenses for the then current month shall be apportioned, as of the day of performance of this agreement and the net amount thereof shall be added to or deducted from, as the case may be, the purchase price payable by the BUYER at the time of delivery of the deed. Uncollected rents for the current rental period shall be apportioned if and when collected by either party. The conveyance of said premises shall be deemed to include the SELLER's allocable share of any working capital or other reserve funds held by the organization of unit owners, without adjustment or payment of any additional consideration by the BUYER.
18. ADJUSTMENT OF UNASSESSED AND ABATED TAXES If the amount of said taxes is not known at the time of the delivery of the deed, they shall be apportioned on the basis of the taxes assessed for the preceding fiscal year, with a reapportionment as soon as the new tax rate and valuation can be ascertained; and, if the taxes which are to be apportioned shall thereafter be reduced by abatement, the amount of such abatement, less the reasonable cost of obtaining the same, shall be apportioned between the parties, provided that neither party shall be obligated to institute or prosecute proceedings for an abatement herein unless otherwise agreed.
19. BROKER'S FEE  
*(fill in fee with dollar amount or percentage; also name of Brokerage firm(s))* A Broker's fee for professional services of is due from the SELLER to  
  
The Broker(s) herein, but if the SELLER pursuant to terms of clause 22 hereof retains the deposits made hereunder by the BUYER, said Broker(s) shall be entitled to receive from the SELLER an amount equal to one-half the amount so retained or an amount equal to the Broker's fee for professional services according to this contract, whichever is the lesser.
20. BROKER(S) WARRANTY  
*(fill in name)* The Broker(s) named herein warrant(s) that he (they) is (are) duly licensed as such by the Commonwealth of Massachusetts.
21. DEPOSIT  
*(fill in name)* All deposits made hereunder shall be held in escrow by as escrow agent subject to the terms of this agreement and shall be duly accounted for at the time for performance of this agreement. In the event of any disagreement between the parties, the escrow agent may retain all deposits made under this agreement pending instructions mutually given in writing by the SELLER and the BUYER.
22. BUYER'S DEFAULT; DAMAGES If the BUYER shall fail to fulfill the BUYER's agreements herein, all deposits made hereunder by the BUYER shall be retained by the SELLER as liquidated damages unless within thirty days after the time for performance of this agreement or any extension hereof, the SELLER otherwise notifies the BUYER in writing.
23. RELEASE BY HUSBAND OR WIFE The SELLER's spouse hereby agrees to join in said deed and to release and convey all statutory and other rights and interests in said premises.
24. BROKER AS PARTY The Broker(s) named herein join(s) in this agreement and become(s) a party hereto, insofar as any provisions of this agreement expressly apply to the Broker(s), and to any amendments or modifications of such provisions to which the Broker(s) agree(s) in writing.
25. LIABILITY OF TRUSTEE, SHAREHOLDER, BENEFICIARY, etc. If the SELLER or BUYER executes this agreement in a representative or fiduciary capacity, only the principal or the estate represented shall be bound, and neither the SELLER or BUYER so executing, nor any shareholder or beneficiary of any trust, shall be personally liable for any obligation, express or implied, hereunder.
26. WARRANTIES AND REPRESENTATIONS  
*(fill in); if none, state "none"; if any listed, indicate by whom each was made* The BUYER acknowledges that the BUYER has not been influenced to enter into this transaction nor has he relied upon any warranties or representations not set forth or incorporated in this agreement or previously made in writing, except for the following additional warranties and representations, if any, made by either the SELLER or the Broker(s):

27. MORTGAGE CONTINGENCY CLAUSE  
*(omit if not provided for in Offer to Purchase)*
- In order to help finance the acquisition of said premises, the BUYER shall apply for a conventional bank or other institutional mortgage loan of \$ \_\_\_\_\_ at prevailing rates, terms and conditions. If despite the BUYER's diligent efforts a commitment for such loan cannot be obtained on or before \_\_\_\_\_, 20\_\_\_\_ the BUYER may terminate this agreement by written notice to the SELLER and/or the Broker(s), as agent(s) for the SELLER, prior to the expiration of such time, whereupon any payments made under this agreement shall be forthwith refunded and all other obligations of the parties hereto shall cease and this agreement shall be void without recourse to the parties hereto. In no event will the BUYER be deemed to have used diligent efforts to obtain such commitment unless the BUYER submits a complete mortgage loan application conforming to the foregoing provisions on or before \_\_\_\_\_, 20\_\_\_\_.
28. CONSTRUCTION OF AGREEMENT
- The instrument, executed in multiple counterparts, is to be construed as a Massachusetts contract, is to take effect as a sealed instrument, sets forth the entire contract between the parties, is binding upon the ensures to the benefit of the parties hereto and their respective heirs, devisees, executors, administrators, successors and assigns, and may be cancelled, modified or amended only by a written instrument executed by both the SELLER and the BUYER. If two or more persons are named herein as BUYER their obligations hereunder shall be joint and several. The captions and marginal notes are used only as a matter of convenience and are not to be considered a part of this agreement or to be used in determining the intent of the parties to it.
29. LEAD PAINT LAW
- The parties acknowledge that, under Massachusetts law, whenever a child or children under six years of age resides in any residential premises in which any paint, plaster or other accessible material contains dangerous levels of lead, the owner of said premises must remove or cover said paint, plaster or other material so as to make it inaccessible to children under six years of age.
30. SMOKE DETECTOR
- The SELLER shall, at the time of the delivery of the deed, deliver a certificate from the fire department of the city or town in which said premises are located stating that said premises have been equipped with approved smoke detectors in conformity with applicable law.
31. ADDITIONAL PROVISIONS
- At the time of delivery of the deed, the SELLER shall deliver to the BUYER a statement from the organization of unit owners in recordable form and setting forth, in accordance with Section 6(d) of the Act, that there are no outstanding common expenses assessed against the Unit as of the said time. The initialed riders, of any, attached hereto, are incorporated herein by reference.

FOR RESIDENTIAL PROPERTY CONSTRUCTED PRIOR TO 1978, BUYER MUST ALSO HAVE SIGNED  
LEAD PAINT "PROPERTY TRANSFER NOTIFICATION CERTIFICATION"

NOTICE: This is a legal document that creates binding obligations. If not understood, consult an attorney.

\_\_\_\_\_  
SELLER

Taxpayer ID/Social Security No. \_\_\_\_\_

\_\_\_\_\_  
BUYER

Taxpayer ID/Social Security No. \_\_\_\_\_

\_\_\_\_\_  
SELLER (or spouse)

Taxpayer ID/Social Security No. \_\_\_\_\_

\_\_\_\_\_  
BUYER

Taxpayer ID/Social Security No. \_\_\_\_\_

\_\_\_\_\_  
BROKER(S)